

Pricing information from Primavera

Date

Date 30-05-2013

Exchange rate

Dollar exchange rate, reais per dollar 2,109

Transportation and loading

Transport Reais per metric ton R\$ 150,00
 Transport Dollars per metric ton \$71,12

CBOT (for comparison)

CBOT (futures July)	Soybeans	Soybeans meal	Corn
1 Bushel	\$15,0200		\$6,6520
1 Short ton		\$445,3000	
1 ton	\$551,89	\$490,86	\$261,88
FOB (estimated USA +21 USD)	\$572,89	\$511,86	\$282,88

B&M (Brazilian bourse, for comparison)

B&M (futures July)	Soybeans	Soybeans meal	Corn
60kg	\$31,55		R\$ 26,69
1 ton	\$525,83		\$210,92
FOB	\$596,96		\$282,05

Calculation of our prices

	Reais/60KG	Reais per metric ton	Dollars/60KG	Dollars/1 KG	Dollars/Metric ton
Soybeans	R\$ 60,00	R\$ 1.000,00	\$28,45	\$0,47	\$474,16
Corn	R\$ 24,50	R\$ 408,33	\$11,62	\$0,19	\$193,61
Soybeans meal		R\$ 920,00			\$436,23

Our price FOB

Our price FOB	USD per metric ton
Soybeans	\$545,28
Soybeans meal	\$507,35
Soybeans meal NON GMO	\$527,35 (50 kg bags - in containers)
Corn	\$264,74

Nota Bene

Attention - these prices are all barebone prices and are exclusive of all commissions
 They are merely indicative and are based on physical market prices (spot) in Brazil (Tocantins) at this date. Prices vary daily.
 They do not guarantee what quantities are available
 The prices are all for bulk transport unless indicated otherwise
 They do not take into consideration delivery schedule
 Packaging in bags and container transport is more expensive
 Prices are all for GMO products - if not indicated otherwise. NON GMO may be slightly more expensive
 The warehouse location (FROM) and the port (TO) have a big influence on the price of up to plus/minus 50 dollars